

## Shannon Burns, C.Phil

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### EDUCATION

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Ph.D., Social Psychology (minor: Quantitative Psychology)	University of California – Los Angeles	Expected June 2020
Advancement to Doctoral Candidacy	University of California – Los Angeles	March 2019
M.A., Social Psychology	University of California – Los Angeles	2016
B.A., Psychology	Pomona College	2015

### PUBLICATIONS

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- Burns, S.M.**, Barnes, L.N., McCulloh, I.A., Dagher, M.M., Falk, E.B., Storey, J.D., & Lieberman, M.D. (2019). Making social neuroscience less WEIRD: Using fNIRS to measure neural signatures of persuasive influence in a Middle East participant sample. *Journal of Personality and Social Psychology*, *116*(3), e1-e11. doi: 10.1037/pspa0000144
- Burns, S.M.**, Barnes, L.N., Katzman, P.L., Ames, D.L., Falk, E.B., & Lieberman, M.D. (2018). A functional near infrared spectroscopy (fNIRS) replication of the sunscreen persuasion paradigm. *Social Cognitive and Affective Neuroscience*, *13*(6), 628-636.
- Lieberman, M.D., **Burns, S.M.**, Torre, J.B., & Eisenberger, N.I. (2016). Reply to Wager et al: Pain and the dACC: The importance of hit rate-adjusted effects and posterior probabilities with fair priors. *Proceedings of the National Academy of Sciences*, *113*, E2476-E2479.

### MANUSCRIPTS IN PREPARATION

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- Burns, S.M.** & Lieberman, M.D. (in prep). The use of fNIRS for unique contributions to social and affective neuroscience. Preprint: <https://psyarxiv.com/kygbm>
- Barnes, L.N., **Burns, S.M.**, & Lieberman, M.D. (in prep). Interpersonal neural dynamics underlying empathy and shared experience.

**Burns, S.M.**, Barnes, L.N., & Lieberman, M.D. (in prep). Behavioral and neural differences in empathy as a function of shared experience.

**Burns, S.M.**, & Lieberman, M.D. (in prep). The effect of ambiguity on neural processing of perceived emotion.

**Burns, S.M.**, Dale, R., & Lieberman, M.D. (in prep). Decision-making partners coordinate brain state transitions during interaction.

Ames, D.L., Cooper-White, M.A., **Burns, S.M.**, Gillespie, G.S.R., Tan, K., & Lieberman, M.D. (in prep). "I did" vs. "You should:" Neural predictors of persuasion in response to descriptive and prescriptive messages.

## **CONFERENCE TALKS**

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**Burns, S.M.** (Feb 2018). Cross-cultural examination of brain indicators of persuasion. Symposium talk at the *Annual Convention of the Society for Personality and Social Psychology*. Atlanta, GA.

## **POSTER PRESENTATIONS**

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*\*indicates presenting author*

**\*Burns, S.M.** & Lieberman, M.D. (May 2019). Coordinated neural state transitions during interpersonal communication. Presented at the *Annual Meeting of the Social & Affective Neuroscience Society*, Miami, FL.

\*Cooper-White, M.A., Gillespie, G.S.R., **Burns, S.M.**, McCulloh, I.A., Ames, D.A., Dagher, M.M., & Lieberman, M.D. (May 2019). Neural partisanship in the Middle East: An fNIRS study. Presented at the *Annual Meeting of the Social & Affective Neuroscience Society*, Miami, FL.

**\*Burns, S.M.**, Barnes, L.N., McCulloh, I., Dagher, M., Falk, E.B., & Lieberman, M.D. (Apr 2018). Making social neuroscience less WEIRD: Neural signatures of persuasive influence in the Middle East as measured with fNIRS. Presented at the *Annual Meeting of the Social & Affective Neuroscience Society*, Brooklyn, NY.

**\*Burns, S.M.**, Barnes, L., Katzman, P., & Lieberman, M.D. (Apr 2017). Neural predictors of persuasion-induced behavior change, as measured with fNIRS. Presented at the *Annual Meeting of the Social & Affective Neuroscience Society*, Los Angeles, CA.

**\*Burns, S.M.** & \*Ragsdale, A. (Aug 2014). Measuring rTPJ activity in response to theory of mind task using fNIRS. Presented at the *Pomona College Annual Summer Undergraduate Research Poster Conference*, Claremont, CA.

## AWARDS & HONORS

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UCLA Dissertation Year Fellowship (\$20,000)	2019
Collegium of University Teaching Fellowship – one of 20 graduate students across UCLA selected for teaching merit, awarded opportunity to design and teach own class	2019
Harold H. Kelley Award – for a meritorious research paper addressing basic issues or theory - UCLA Psychology Department	2018
Society for Personality and Social Psychology Student Travel Award (\$500)	2017
National Science Foundation Graduate Research Fellowship (\$34,000/yr for 3 years)	2016
Distinction in the Senior Exercise - Pomona College	2015
Pomona College Scholar (Dean's List)	Spring 2015 Fall 2014 Spring 2014 Fall 2012

## TEACHING & MENTORING EXPERIENCE

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Overall average teaching score: 8.24/9

<b>Instructor of Record</b>	<b>Psychology of the Mob, UCLA</b> – developed and individually taught discussion and writing-based seminar class	2020
<b>Teaching Assistant</b>	<b>Neuroscience of Social Perception, UCLA</b> – Grade reading responses and exams, lead review sessions, guest lecture on neuroscience research methods	2019
	<b>Social Influence, UCLA</b> – Grade research papers, assist students in study guide development, guest lecture on the neuroscience of social influence	2018
	<b>Intimate Relationships, UCLA</b> – Lead review sessions, assist students in study guide development	2018

	<b>Social Psychology, UCLA</b> – Lead 2 discussion sections connected to course, grade reading responses and exams	2017
	<b>Human Brain Laboratory, Pomona College</b> – Guide students in learning research methods in lab, grade final research projects, guest lecture on social cognition in the brain	2015
	<b>Introduction to Psychology, Pomona College</b> – Grade quizzes, guest lecture on designing surveys for research	2014
<b>Student Mentoring</b>	<b>Principal supervisor for 16 students in PSYCH 196A/B</b> – train students in research methods and guide their development of independent research projects.	2017-present
<b>Research Training</b>	<b>Course creator and instructor</b> – Design and teach 3-day bootcamp course on fNIRS data collection and analysis for graduate and undergraduate members of research lab	2019

## **SPECIALIZED TRAINING & SKILLS**

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**Brain Imaging:** Functional near infrared spectroscopy; functional magnetic resonance imaging; electroencephalography

**Programming Languages:** Matlab, Python, R

**Other Relevant Computing Software:** SPM, SPSS

Summer School in Social Neuroscience and Neuroeconomics – Duke University	2019
São Paulo School of Advanced Science on Social and Affective Neuroscience - Universidade Presbiteriana Mackenzie – São Paulo	2018
Methods in Neuroscience at Dartmouth Training Course - Dartmouth University	2017
Summer Training Course in fMRI - University of Michigan	2016
Functional Near Infrared Spectroscopy Intensive Course - MGH/HST Athinoula A. Martinos Center for Biomedical Imaging Massachusetts General Hospital	2015

## CONSULTING EXPERIENCE

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Resonance, Inc.	Create cognitive and neural tests for predicting optimal employee workgroup compositions	2018-present
ORB International & IIACSS	Use neural indicators of persuasion to develop personalized public health messaging in Amman, Jordan	2016-2017

## SERVICE & PROFESSIONAL ACTIVITIES

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Ad-hoc reviewer for <i>Social, Cognitive, &amp; Affective Neuroscience; Emotion</i>	2016-present
Writing & Reviewing Mentor Undergraduate Research Journal of Psychology UCLA	2018-2019
Social Area Speaker Event Coordinator UCLA Department of Psychology	2017
Social Area Student Representative UCLA Department of Psychology	2016-2017
Speaker Event Coordinator Association for Underrepresented Graduate Students in Psychology UCLA	2015-2016

## AFFILIATIONS

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Social & Affective Neuroscience Society  
Society for Social Neuroscience  
Society for Personality and Social Psychology  
Psy Chi International Honor Society in Psychology  
Mortar Board National Honor Society

## REFERENCES

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Dr. Matthew Lieberman, UCLA Department of Psychology (lieber@ucla.edu)  
Dr. Carolyn Parkinson, UCLA Department of Psychology (cparkinson@ucla.edu)  
Dr. Rick Dale, UCLA Department of Communication (rdale@ucla.edu)